NEWS RELEASE / MEDIA ADVISORY

CONTACT: Ray Lutz, Founding Chair ECPAC Foundation raylutz@citizensoversight.org/ 619-820-5321

Paul Kruze, ECPAC Foundation Board member paul.kruze@gmail.com / 619-647-3666

June 20, 2012

FOR IMMEDIATE RELEASE:



EVENT SUMMARY: 21 June 2012, 3pm – Press conference at El Cajon City Hall, 200 Civic Center Way, El Cajon. Will submit proposal to City Manager at 3:30pm.

ECPAC Foundation to Submit Plan to the City of El Cajon to Save the East County Performing Arts Center (ECPAC)

Group Says the Shuttered Theater should be Reopened, not Demolished

Plan will reopen the Theater before the El Cajon Centennial Celebration this Fall and charts a course including phased renovation of the venue

EL CAJON, CA (June 20, 2012) – After objecting to plans of the City of El Cajon to demolish the East County Performing Arts Center (ECPAC) and build a hotel on the site in March, the community came together and united around the goal of saving the theater, forming the "ECPAC Foundation."

It will submit a proposal to the City of El Cajon on Thursday, June 21, 2012 to save the theater rather than tear it down.

The organization will hold a press conference at El Cajon City Hall, 200 Civic Center Way, at 3:00 p.m. to outline their proposal to the media, and then submit their extensive plan to operate the theater to the City Manager at 3:30 p.m.

Of most interest to the public is the fact that there is a reasonable way to save the ECPAC theater from demolition for perhaps 10% of the \$4.3 million cost suggested by consultant Kurt Swanson in his March 2010 "Conceptual Business Plan." The Foundation also proposes they they can run the theater without a required direct monetary subsidy from the City, unlike former managers.

"We really don't want to see the theater demolished or closed, especially during the November 2012 centennial celebration of the City of El Cajon," said Ray Lutz, Founding Chair of the ECPAC Foundation. "We toured the theater in April to discover what it would take to open it up again, and we found the proposal by Swanson to be far from reality. Instead of \$4.3 million, we figure it can be reopened for about \$400,000 in repairs, maintenance, and renovations – only about 10% of his grandiose plan. Our plan is practical and feasible, and covers many items that his plan simply forgot.

"The developer Neal E. Arthur was able to get the city to agree to negotiate with him on an exclusive basis for six months to discuss how the theater can be torn down and replaced with a 'four star hotel.' We want the same chance to negotiate with the city on why it is best to simply repair and reopen the theater. Fair is fair."

The main business points of the proposal state that the theater would be realigned from a pure "Performing Arts" venue to an "Arts and Entertainment" venue and pick up more mainstream acts that may not fit into a more ritzy venue. It will emphasize concessions, including beer, wine, and cocktails, and it includes a phased renovation plan to steadily improve the venue, signage, and other surrounding spaces. Although the Foundation does not propose getting a mandatory subsidy from the City, they do propose that the utilities be picked up by the city, as they have for all other theater managers, and that the City may wish to fund specific projects or rent the theater for events.

"The big difference in our proposal is that we're saving the City the \$350,000 annual subsidy previously paid to Christian Community Theater," said Paul Kruze, a Foundation Board member, professional trumpet player, and media personality. "We feel CCT offers great programs for children to learn to sing, dance, and act, but as the manager of the theater, they did not come through with the headliner schedule the community was hoping for. We can do better, and we can do it without a direct subsidy."

The entire proposal is approximately 60 pages and can be found here: <u>http://www.copswiki.org/Common/M1269</u>

Since the Foundation has had limited access to the theater and has not had a chance to

fully investigate all issues, the Foundation board decided to include a disclaimer in the document to allow the Foundation to continue to investigate these details after the City has agreed to move forward with negotiations.

If the City agrees to negotiate with the Foundation, the plan will be improved to include the actual costs to fix the theater. The Foundation plans a Gala Fundraiser this summer to reach out to supporters, artists, and even theater management and production companies who may want to rent or help run the theater.

"This is the best organizational type for such a theater," said Lutz. "This theater was originally funded and put into place by the tax-payer and by the blood, sweat and tears of performing arts supporters. It must stay in the public domain and must not be turned over to private developers."

The ECPAC Foundation is an offspring of the SaveECPAC project of Citizens Oversight Projects, a 501(c)3 nonprofit organization. Until the Foundation secures its own nonprofit status, it can be sponsored by this parent organization and accept tax-deductible donations. Until the plan is approved by the City, the Foundation is accepting pledges for future donations that will be accepted at the Gala Fundraiser event planned for this summer.

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